



# MD REIMBURSEMENT IN POLAND

*webinar for associations members:*

*Polish National Chamber of Commerce of Medical Devices POLMED,  
CzechMed, MedTech Slovenija, SK+MED, Orvostechnikai Szövetség  
Association of Medical Devices Manufacturers, ETOSZ, MedTech  
Bulgaria, CROMED*



Wednesday, October 2, 2024

EDUCATIONAL PARTNER **FAIRFIELD**





# THE POLISH CHAMBER OF COMMERCE OF MEDICAL DEVICES POLMED



with over 20 years of experience, brings together more than 100 manufacturers and distributors of medical devices in the Polish market. As the most representative organization in the industry, POLMED ensures a friendly and transparent business environment. Members can raise their concerns, which the Chamber addresses promptly through direct engagement with decision-makers.

POLMED actively organizes training sessions, workshops, and conferences on medical devices to enhance members' knowledge and skills. It provides regular updates on regulations and market trends, and engages in legislative processes to advocate for beneficial changes and address challenges. The Chamber's internal activities include industry-specific sections and working groups that promote knowledge exchange and uphold professional ethics. POLMED is dedicated to advancing medical technologies, fostering innovation, and improving healthcare through collaboration and networking among its members.



# PURPOSE OF THE TRAINING

Webinar participants will learn about local legal conditions that affect the availability and introduction of medical devices to the Polish market. The webinar will bring a better understanding of how the system of public financing of medical devices in Poland works, allowing them to better navigate the three reimbursement models. In addition, trainees will learn about local requirements for public tenders for medical devices.



**to provide participants with detailed knowledge of the specifics of medical device reimbursement in Poland**



**to familiarize participants with key local aspects of market access**



**to discuss the basics of the reimbursement system, the three reimbursement paths for medical devices operating in Poland, as well as specific rules related to participation in public procurement**



**by attending the webinar, participants will be able to navigate the Polish legal system more efficiently and learn about the specifics and requirements of the Polish market for reimbursed medical devices**



# TARGET GROUP

THE WEBINAR IS AIMED AT MEMBER COMPANIES OF NATIONAL ASSOCIATIONS THAT THE POLISH NATIONAL CHAMBER OF COMMERCE OF MEDICAL DEVICES POLMED COOPERATES WITH, NAMELY:



CZECHMED



SK+MED



ORVOSTECHNIKAI SZÖVETSÉG ASSOCIATION  
OF MEDICAL DEVICES MANUFACTURERS



MEDTECH  
SLOVENIJA



ETOSZ



MEDTECH BULGARIA



CROMED

# TARGET GROUP

The webinar should be of particular interest to manufacturers, distributors and importers of medical devices who are based in Central and Eastern European countries and are planning or already operating on the Polish market. In particular, it is dedicated to

**1**  
**HEADS OF  
REGULATORY AND  
LEGAL DEPARTMENTS**

**2**  
**REIMBURSEMENT  
AND PRICING  
SPECIALISTS**

**3**  
**THOSE RESPONSIBLE  
FOR MARKETING  
MEDICAL DEVICES**

**4**  
**SALES AND BUSINESS  
DEVELOPMENT  
MANAGERS**





# SPEAKER

Oskar Luty is a partner at Fairfield and head of the medical devices practice. He advises clients on all regulatory, clinical investigation, trade, marketing and competition aspects of the medical devices sector. Oskar combines a business-oriented approach with a deep knowledge of the law and the practice of its execution in Poland and the EU. He has authored many scientific publications in the field of life sciences law. An experienced lecturer, Oskar teaches in both the business world and academia. Oskar is also a member of the Good Clinical Practice Association and Warsaw Bar Association.



**ADVOCATE, PARTNER-FOUNDER  
OF FAIRFIELD LAW FIRM**

**OSKAR LUTY**



# AGENDA



Wednesday, October 2, 2024

**1**  
**LOCAL POLISH  
SPECIFICITIES OF  
MARKET ACCESS  
AND PLACING  
MEDICAL DEVICES  
ON THE MARKET**

**2**  
**TWO DIFFERENT  
TYPES OF  
PRESCRIPTIONS FOR  
MEDICAL DEVICES**

**3**  
**PUBLIC FINANCING  
OF MEDICAL DEVICES  
USED IN MEDICAL  
PROCEDURES**

**4**  
**PUBLIC PROCUREMENT  
OF MEDICAL DEVICES –  
LOCAL SPECIFICITIES**